



Leading Technology Partner

Simplifying complex operations
with automated solutions

E-mail: mktgindia@balajiswitchgears.com

34 YEARS OF TRUST

follow us on:     



Mr. Bajrang Garg
Managing Director

Energy & Power are the vitals for any human or industry. We are privileged to be a part of this ever growing industry which contributes to majority GDP. Globally, Switchgear Market is valued above 70 Billion USD. There is a potential to grow at a CAGR of 7% and above. Thus, there are infinite possibilities for us to explore in this market.

With our three decades plus of experience in this industry, we have been a consistent choice for our customers. We feel proud in being identified as the complete solution provider for our industry.

With digital transformation worldwide, our industry must focus on next-generation digital tools and technologies. There is an urgent need to invest heavily to remote access and new age technologies like AI, ML, IoT and others. We aim to discover more such solutions to unlock the next level of growth engine for our business.

To fulfill our ambitious plans, we believe in being the equal opportunity provider. Hence, recruiting young and experienced minds for a better tomorrow. As a business, it is not only about self-accomplishments. We believe in contributing back to our community and society with our social initiatives.



About us



Balaji Switchgears initiated its operations in the year 1990. Following **34 years** of our operations, we've become the leading technology partner in India today. We cater to supply requirements of low voltage switchgear & automation products along with all integrating components like cables, enclosures, panels, ducts, meters, capacitors etc. With the support of our electrical and software engineers, we have developed expertise and provide the service support of Panel commissioning and programming support to our customers. Our customer basket includes leading OEMs, Panel Builders, Contractors, and End-users from Food & Beverage, Packaging & Bottling, HVAC, Oil & Chemical, Agriculture, Defense segments and Government authorities.

Mission/Vision/Values

MISSION

We at Balaji Switchgears are on a mission to help OEMs, Panel Builders and Industries to ease their buying experience in Switchgear & Automation procurement by providing quality and seamless service empowering them with operational efficiency which provides peace of mind in their production.

VISION

We at Balaji Switchgears envision a future where our service supremacy empowers industries for seamless integration of cutting-edge technology, fostering efficiency and sustainability. With 34 years of expertise, we aspire to be the trusted catalyst for innovation, providing tailored solutions that drive progress and establish our strong worldwide presence.

VALUES

Ensure excellent service support
Add value to our customers
Redefine innovation in the industry
To contribute back to the society



Awards and Recognition

Awards & Recognition for Shaping the Industry

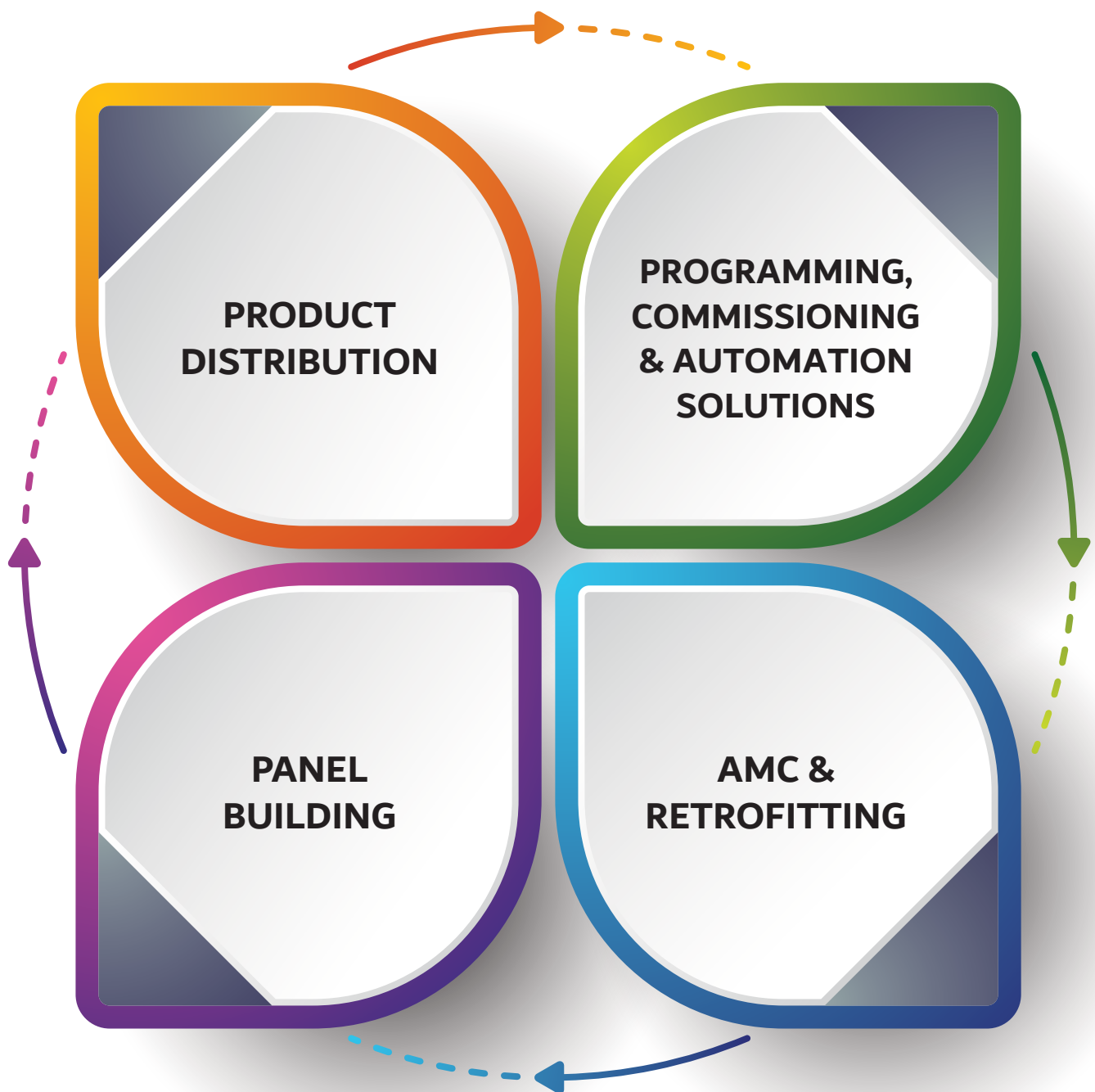
We are honored to be recognized for our accomplishments as a leading technology partner committed to providing the highest quality of products delivered through impeccable customer service over the years.



- Omron Relay Champion (MY Series), 2023
- Omron Proximity Sensor Champion (E2B Series), 2023
- Outstanding contribution for Easy Series Business, 2022 (IA China Hub) by Schneider Electric
- OneSE Champion Award, 2022
- Schneider Electric Royal Trailblazer Award, 2022
- Udaan-The Rising Entrepreneurs, 2022
- Omron Product Champion-My Relays and Proximity Sensors, 2022
- Commitment to Excellence and Completing 25 Years of Partnership with Schneider Electric, 2021
- Product Champion for Proximity Sensors by OMRON, 2020
- Game Changer Performance (Covid Heroes) by Schneider Electric, 2020
- Master Blaster award by Schneider Electric, 2020
- Schneider Electric India Foundation Event, 2017
- Best Partner Award Regional Sales-North by Schneider Electric, 2016
- Growth Award by Omron India, 2015
- Telemecanique Growth Award by Telemecanique Sensors, 2014
- Growth Award by Omron India, 2014
- Best Industry Sales North India by Schneider Electric, 2014
- Best Partner Industry-North by Schneider Electric, 2013



Business Segments



Serving Industries

We provide Customized Low Voltage Switchgear & Automation Solutions to various industries like Food & Beverage, Packaging & Bottling, HVAC, Agriculture, and Manufacturing. Adding to it, our warehouse, spread over 13000 Sq. Ft. ground area with 7000 SKUs helps us to stock products to meet the market demand. With our in-house team, we assure to provide the best solution to various industry needs. Vast product portfolio along with Principal Partners profile helps to serve our customers proficiently and fast.

LV Switchgears & Control Gears



Controlling & Signalling



Industrial plug & Socket



Enclosure Systems



Meters & Capacitors



Automation & Sensors



Wires, Cables & Accessories



Product Offering

LV SWITCHGEARS & CONTROL GEARS

ACB | MCB | MCCB | RCCB | RCBO |
MPCB | Contactors | Relays | Changeovers
ATS | Distribution Board



CONTROLLING & SIGNALLING

Tower Lights | Pushbuttons | Pilot Lights |
Foot Switch | Buzzer | Pendant Station | Joystick



INDUSTRIAL PLUG & SOCKET

Insulated Plugs | Insulated Sockets | Metal Clad P&S
Enclosures with P&S | Receptacles Combinations
(Kaedra)



ENCLOSURE SYSTEMS

Wall Mounted | Floor Standing |
SS Enclosures | Cooling Units | Filters



METERS & CAPACITORS

Meters | EMS Systems | APFC Panels & Relays | Detuned Reactors |
Capacitors



AUTOMATION

PLC | Drives | HMI | Power Supplies | Servo |
Encoder | Timer | SSR | Limit Switch |
Level Controllers | Soft Starters



WIRES, CABLES & ACCESSORIES

Wires | Cables | Conduit Pipes | Glands | Terminal Blocks |
Din Rails | Wire Ducts | Relay Cards | Tools & Accessories



Our Valued Partners



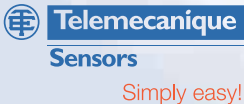
Schneider Electric SE is a French multinational company providing energy and automation digital solutions for efficiency and sustainability. It addresses homes, buildings, data centers, infrastructure and industries, by combining energy technologies, real-time automation, software and services.



Trusted manufacturer of control equipment, factory automation systems, electronic components, automotive electronics, ticket vending machines and medical equipment, ensuring you of high-quality Japanese technology.



An independent industrial group specializing in control and safety of LV electrical energy for industry, service sector and safety of low voltage electrical networks, serving globally.



Telemecanique Sensors, is a global leaders in the design and manufacture of automation sensors, limit switches and RFID systems for a range of demanding industries such as water, rail and material handling.



Promising German technology products in India, LAPP designs and manufactures all kind of cables and accessories. They also provide customised cabling solutions.



Rittal is a German company manufacturing electrical enclosures for use in industrial settings.



Connectwell is the leading manufacturer of Terminal Blocks in India. In addition to Din Rail and PCB Terminal Blocks, Connectwell now offers a large range of products including Interface Modules, Professional Tools and Switching Power Supplies.



Trinity Touch is engaged in manufacturing of high quality cable glands, Wiring Duct, DIN Rail, Tribox, Enclosures, Solutions for Solar wind Telecom Railway.



nVent HOFFMAN, part of nVent, a company headquartered in the US, is a global provider of electrical enclosures. It offers one of the most comprehensive ranges of industrial enclosures and accessories for Automation and Control applications, Heating Ventilation and Air-conditioning (HVAC) and Power and Distribution systems.

International Market Distribution

With three decades of service to the industry we are now globally recognized. Our exports are in over 5 continents and over 11 countries covering Asia-Pacific, Middle East and other parts of the world. We intend to be a global partner for your LV/MV Solutions.



“

We make it happen for you
GLOBALLY

Simplifying complex operations with
automated solutions

”

Gyanomation Systems

INTRODUCING

NEW AGE Technology for Integrated Panel Manufacturing Solution.

Balaji Switchgears launches the new age Gyanomation Systems-- a new business vertical for integrated Panel Manufacturing solutions that include PLC and VFD Panels, MCC & PCC, DOL Starters & Star-Delta Starters, Distribution Boards, and Junction Boxes. The panels are designed to address the challenges posed by multiple industries that need Environment Monitoring Systems, Poultry equipment, Extruder/Extrusion Plants, Leading Machines OEM, and SPM Manufacturers etc.

The integrated panels provide the best value for money and as we use globally renowned components like Panels from Rittal and Nvent, Switchgear from Schneider Electric, Omron, Wires & Accessories from Lapp & Connectwell, thus adding efficiency and safety to the performance.

Few Keys Clients

- Talwandi Sabo Power Plant
- GE
- ALSTOM
- IIT
- ICRISAT
- CSIR Palampur
- Schneider Electric

Industries Catered

- Environment Monitoring System
- Poultry Equipments
- Extruder/Extrusion Plants
- Leading Machines OEM
- SPM Manufacturers
- Buildings



Gyanomation Systems

Types of Solution Manufactured

- PLC Panels
- VFD Panels
- MCC & PCC
- DOL Starters & Star-Delta Starters
- Distribution Boards
- Junction Boxes



GYANOMATION
SYSTEMS



Customer Service Support

We advance our skills on a continuous basis to stay innovative and provide our customer complete satisfaction from pre-sales to post-sales. With customer satisfaction score of 90%, we aim to satisfy all our customers by fulfilling our ultimate vision. Assurance of supply of globally renowned quality products approving necessary International Standards. With the strength of in-house service team, we promise to resolve to our customer's issues telephonically or on-site within 24 to 48 hours.



**Excellent Service
Support**



**Quality
Assurance**



**Assured
Warranty**



**Competitive
Price**

Successful Project Installations

Project Name	Year of Commission	Location	Value	Details
Agra Metro	2023	Agra	6MINR	Supply of MCC, PCC switchgears through leading Panel Builder for Agra Metro
Fox Conn	2023	Bangalore	21MINR	Supply of advance switchgears, VFD for Fox Conn plant through reputed Panel Builder
NTPC Sites	2023	Various Sites in India	4MINR	Supply of special limit switches for various blowers at different site of NTPC through GE Power india Ltd.
HT Transformer	2021	Tata Steel BSL	40MINR	Supply of 40MVA & 31.5MVA HT transformers
Covid Hospital Support	2021	Panipat	2MINR	During Covid outbreak 1000 bedded hospital was being constructed in Panipat for which, contract was awarded to a Panipat based panel builder. Since material was critical, we managed to supply the same from Delhi despite all the lockdown difficulties. Ensuring that the hospital starts its operations immediately.
Green House Project	2020	ICAR Sites	3MINR	Supply and commissioning of Green House PLC panels at various ICAR Sites.
Sanitizer Machine	2020		4MINR	When Covid pandemic started, we along with one of our OEM were the first ones to make sanitizer tunnels for DRDO and PMO. Despite various difficulties of lockdown, restriction in movement of people and safety hazards, we managed to serve our customer with their R&D.
Maholla Clinic	2019	Maholla Clinics, Delhi	4MINR	Executed supply of 50 Maholla Clinics done by Delhi Govt thru a leading contractor.
LV Panels-2	2018	Talwandi Sabo Pvt Ltd (unit of Vedanta)	3MINR	Supply of various maintenance boxes, Hopper Heater Panels.
LV Panels-1	2016	Eesti Energia, Estonia	6MINR	Supply of AJB & BJB thru Elstom Ltd.

And many more..

Testimonials



Balaji Switchgears has been recognized as our “PREFERRED VENDOR” for the year 2017-18 for their consistent performance. They are our top most rated vendor on the basis of overall business parameters which include excellent quality service and product offerings.



We highly appreciate our long association and recognize your outstanding work as our most reliable supplier. Your work stands out for excellence in handling queries with a quick turnaround time. We laud your sincere efforts.



Balaji Switchgears has maintained their position as Vendor Category ‘A’ on the basis of their consistent quality service. Great customer support and promptness in resolving any queries.



We truly appreciate the outstanding work done by Balaji Switchgears during COVID Period. Balaji Switchgears provided the best in class technical & commercial support, also delivered the projects on time despite of many logistics challenges. BSPL stood hand in hand with us and expedited the deliveries efficiently.



BSPL was evaluated in Capability Evaluation on the basis of overall Observation, Strength & Opportunity of Improvement. They have received an overall rating of 83.75% The overall rating was reached due to their consistent performance .



We are to acknowledge the performance of your Company as our vendor for the last 10 years. We have had extensive interactions with your team and have had opportunity to observe your performance with various takes and responsibility. Your commitment to delivering quality products & excellent customer service truly stands out. Your responsiveness and detail oriented approach have greatly contributed to our operations and we are grateful for the effort and time you invested in insuring our satisfaction. You have managed to maintain your service quality and delivery speed, further solidifying our faith in services. We would like your company to maintain this level of service as benchmark and continue to exceed our expectations. Thanking you for you exemplary services.



I am glad to share with you that supplier rating of M/s Balaji Switchgears Pvt Ltd is very good. Balaji Switchgears Pvt Ltd is our one of the most important suppliers who have provided all types Electricals spares with best discount and best prices. Congratulations to you all. We hope in this year, you will set a new benchmark for others.



aspire. ascertain. accomplish

Balaji Switchgear provide us timely delivery and best in the industry discount and we are fully satisfied with the services received from you.

Our Clientele

Our varied list of clients distributed among various industries.



aspire. ascertain. accomplish



दिल्ली मेट्रो रेल कॉर्पोरेशन लिमिटेड
Delhi Metro Rail Corporation Limited



Corporate Social Responsibilities

Continuing commitment to behave ethically while improving the quality of life of the workplace and their families as well as the local community and society at large.



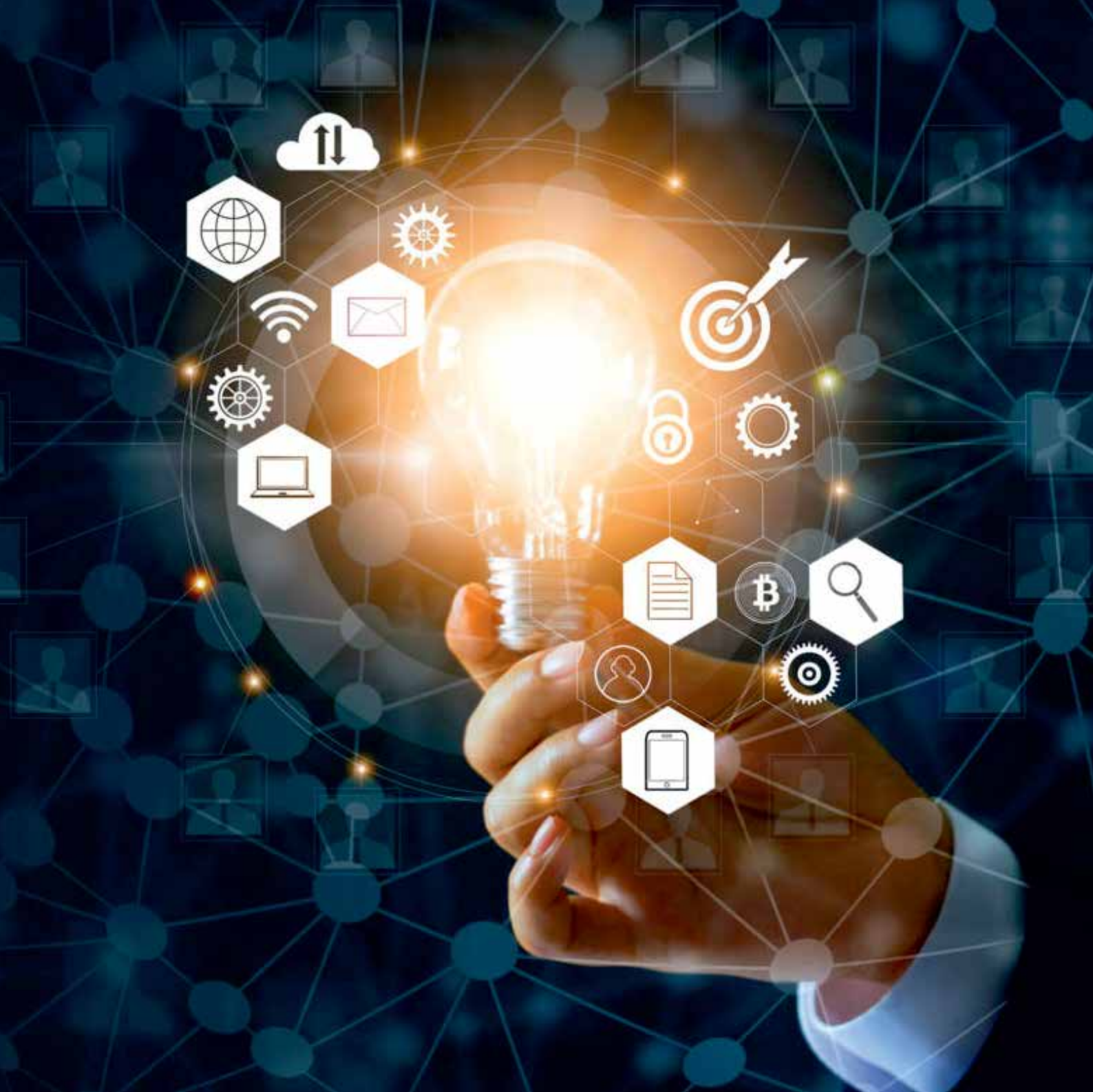
At BSPL foundation, our moto is "सेवा परमो धर्म" we believe in serving the community by making a difference in the lives around us. We play our role towards the society via instrumental drives towards Food/Cloth distribution, Environmental protection and Education for all initiatives.

We at **Balaji Switchgears** in collaboration with Schneider Electric serve various charitable trusts for their education initiatives. These Trusts work towards the education of youth of India in training & up-skilling them about electrical programming and installations.

We conduct regular food distribution drives for underprivileged groups of society. Protecting our mother earth we undertake various afforestation initiative in different parts of the country ensuring that our future generations get a better place to live.

"Recognized by global player **Schneider Electric** Foundation on the CSR contribution done by **Balaji Switchgears**"





Balaji Switchgears Pvt. Ltd.

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Certifications



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